

# North Vancouver

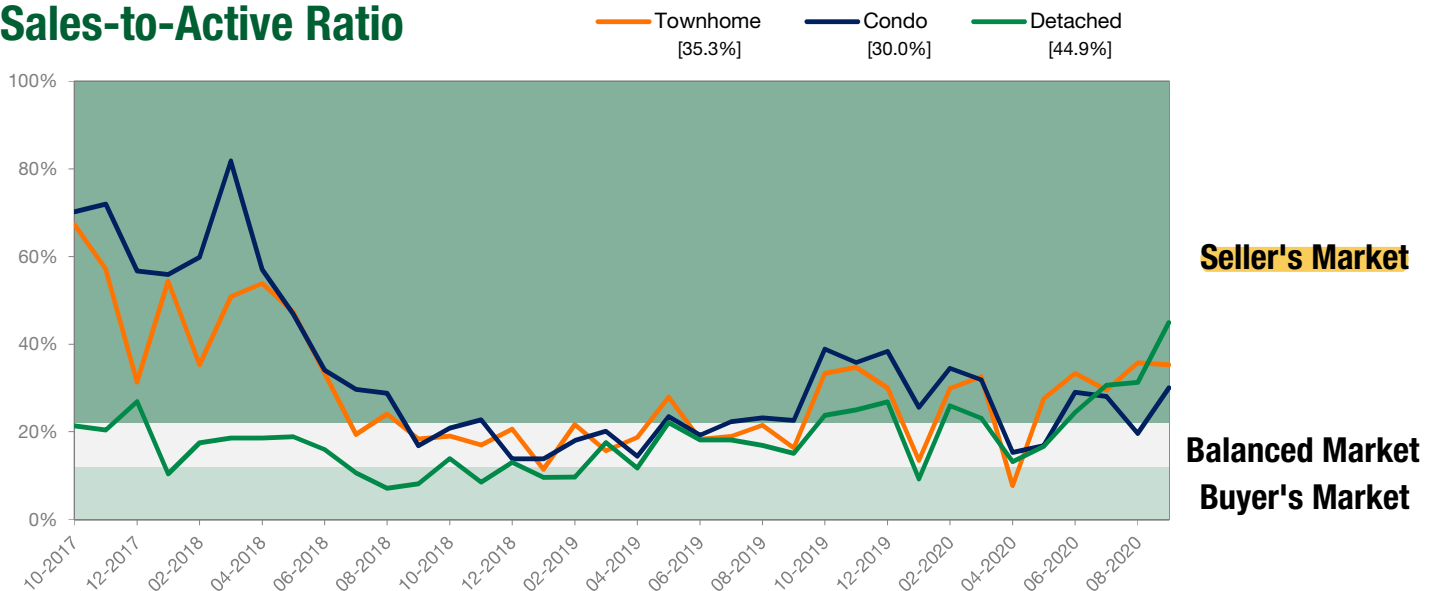
## September 2020

| Detached Properties      | September   |             |                 | August      |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
|                          | 2020        | 2019        | One-Year Change | 2020        | 2019        | One-Year Change |
| <b>Activity Snapshot</b> |             |             |                 |             |             |                 |
| Total Active Listings    | 296         | 391         | - 24.3%         | 329         | 379         | - 13.2%         |
| <b>Sales</b>             | <b>133</b>  | <b>59</b>   | <b>+ 125.4%</b> | <b>103</b>  | <b>64</b>   | <b>+ 60.9%</b>  |
| Days on Market Average   | 20          | 39          | - 48.7%         | 24          | 41          | - 41.5%         |
| MLS® HPI Benchmark Price | \$1,647,300 | \$1,463,200 | + 12.6%         | \$1,614,900 | \$1,475,200 | + 9.5%          |

| Condos                   | September  |           |                 | August    |           |                 |
|--------------------------|------------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2020       | 2019      | One-Year Change | 2020      | 2019      | One-Year Change |
| <b>Activity Snapshot</b> |            |           |                 |           |           |                 |
| Total Active Listings    | 466        | 368       | + 26.6%         | 470       | 380       | + 23.7%         |
| <b>Sales</b>             | <b>140</b> | <b>83</b> | <b>+ 68.7%</b>  | <b>92</b> | <b>88</b> | <b>+ 4.5%</b>   |
| Days on Market Average   | 20         | 41        | - 51.2%         | 28        | 36        | - 22.2%         |
| MLS® HPI Benchmark Price | \$586,300  | \$546,500 | + 7.3%          | \$583,600 | \$555,800 | + 5.0%          |

| Townhomes                | September   |           |                 | August      |           |                 |
|--------------------------|-------------|-----------|-----------------|-------------|-----------|-----------------|
|                          | 2020        | 2019      | One-Year Change | 2020        | 2019      | One-Year Change |
| <b>Activity Snapshot</b> |             |           |                 |             |           |                 |
| Total Active Listings    | 119         | 129       | - 7.8%          | 126         | 135       | - 6.7%          |
| <b>Sales</b>             | <b>42</b>   | <b>21</b> | <b>+ 100.0%</b> | <b>45</b>   | <b>29</b> | <b>+ 55.2%</b>  |
| Days on Market Average   | 24          | 48        | - 50.0%         | 21          | 42        | - 50.0%         |
| MLS® HPI Benchmark Price | \$1,009,100 | \$937,100 | + 7.7%          | \$1,014,900 | \$960,200 | + 5.7%          |

## Sales-to-Active Ratio

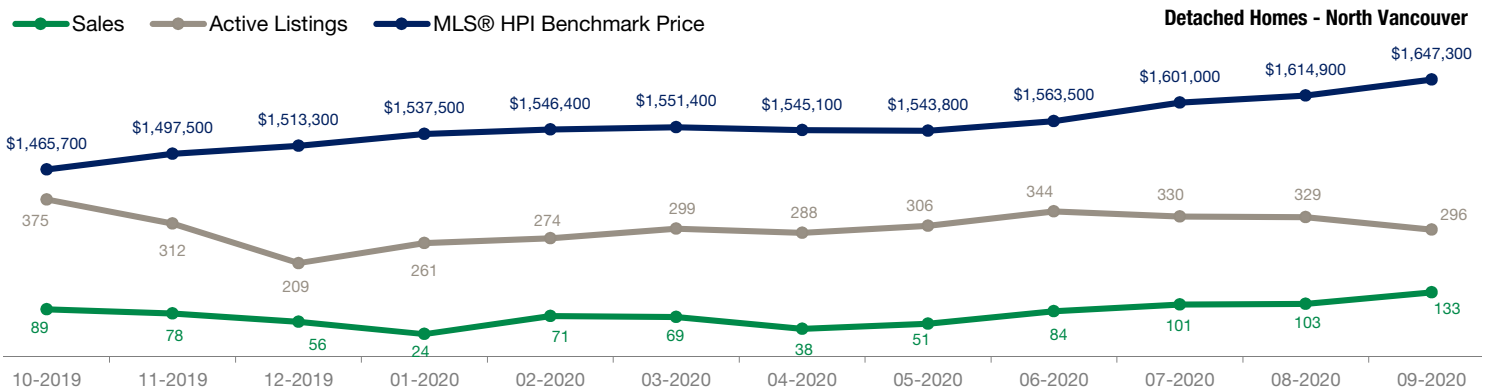


# North Vancouver

## Detached Properties Report – September 2020

| Price Range                 | Sales      | Active Listings | Avg Days on Market | Neighbourhood              | Sales      | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|------------|-----------------|--------------------|----------------------------|------------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0          | 0               | 0                  | Blueridge NV               | 4          | 10              | \$1,698,700        | + 16.3%         |
| \$100,000 to \$199,999      | 1          | 0               | 6                  | Boulevard                  | 10         | 10              | \$1,829,300        | + 13.8%         |
| \$200,000 to \$399,999      | 0          | 1               | 0                  | Braemar                    | 1          | 2               | \$2,199,300        | + 11.8%         |
| \$400,000 to \$899,999      | 0          | 4               | 0                  | Calverhall                 | 5          | 11              | \$1,436,600        | + 11.1%         |
| \$900,000 to \$1,499,999    | 38         | 43              | 23                 | Canyon Heights NV          | 12         | 35              | \$1,857,700        | + 11.6%         |
| \$1,500,000 to \$1,999,999  | 53         | 104             | 13                 | Capilano NV                | 2          | 5               | \$1,723,800        | + 16.0%         |
| \$2,000,000 to \$2,999,999  | 34         | 84              | 22                 | Central Lonsdale           | 5          | 17              | \$1,447,200        | + 10.3%         |
| \$3,000,000 and \$3,999,999 | 7          | 40              | 52                 | Deep Cove                  | 4          | 10              | \$1,527,200        | + 16.4%         |
| \$4,000,000 to \$4,999,999  | 0          | 16              | 0                  | Delbrook                   | 2          | 4               | \$1,726,000        | + 12.3%         |
| \$5,000,000 and Above       | 0          | 4               | 0                  | Dollarton                  | 3          | 9               | \$1,742,500        | + 13.1%         |
| <b>TOTAL</b>                | <b>133</b> | <b>296</b>      | <b>20</b>          | Edgemont                   | 8          | 24              | \$2,019,000        | + 11.4%         |
|                             |            |                 |                    | Forest Hills NV            | 3          | 14              | \$1,879,900        | + 8.3%          |
|                             |            |                 |                    | Grouse Woods               | 2          | 1               | \$1,751,800        | + 11.9%         |
|                             |            |                 |                    | Harbourside                | 0          | 0               | \$0                | --              |
|                             |            |                 |                    | Indian Arm                 | 2          | 5               | \$0                | --              |
|                             |            |                 |                    | Indian River               | 4          | 3               | \$1,524,600        | + 15.3%         |
|                             |            |                 |                    | Lower Lonsdale             | 3          | 5               | \$1,498,400        | + 10.7%         |
|                             |            |                 |                    | Lynn Valley                | 18         | 23              | \$1,493,800        | + 13.6%         |
|                             |            |                 |                    | Lynnmour                   | 0          | 8               | \$0                | --              |
|                             |            |                 |                    | Mosquito Creek             | 0          | 3               | \$0                | --              |
|                             |            |                 |                    | Norgate                    | 2          | 2               | \$1,447,800        | + 12.7%         |
|                             |            |                 |                    | Northlands                 | 0          | 1               | \$2,094,800        | + 11.4%         |
|                             |            |                 |                    | Pemberton Heights          | 4          | 9               | \$1,886,400        | + 7.3%          |
|                             |            |                 |                    | Pemberton NV               | 2          | 6               | \$1,269,000        | + 13.0%         |
|                             |            |                 |                    | Princess Park              | 3          | 4               | \$1,761,200        | + 17.0%         |
|                             |            |                 |                    | Queensbury                 | 3          | 4               | \$1,472,900        | + 14.0%         |
|                             |            |                 |                    | Roche Point                | 0          | 2               | \$1,474,200        | + 16.2%         |
|                             |            |                 |                    | Seymour NV                 | 3          | 2               | \$1,555,700        | + 14.5%         |
|                             |            |                 |                    | Tempe                      | 1          | 1               | \$1,727,300        | + 11.3%         |
|                             |            |                 |                    | Upper Delbrook             | 8          | 16              | \$1,850,200        | + 10.3%         |
|                             |            |                 |                    | Upper Lonsdale             | 8          | 37              | \$1,652,000        | + 13.2%         |
|                             |            |                 |                    | Westlynn                   | 4          | 4               | \$1,400,900        | + 15.6%         |
|                             |            |                 |                    | Westlynn Terrace           | 3          | 1               | \$0                | --              |
|                             |            |                 |                    | Windsor Park NV            | 4          | 2               | \$1,401,400        | + 15.9%         |
|                             |            |                 |                    | Woodlands-Sunshine-Cascade | 0          | 6               | \$0                | --              |
|                             |            |                 |                    | <b>TOTAL*</b>              | <b>133</b> | <b>296</b>      | <b>\$1,647,300</b> | <b>+ 12.6%</b>  |

\* This represents the total of the North Vancouver area, not the sum of the areas above.

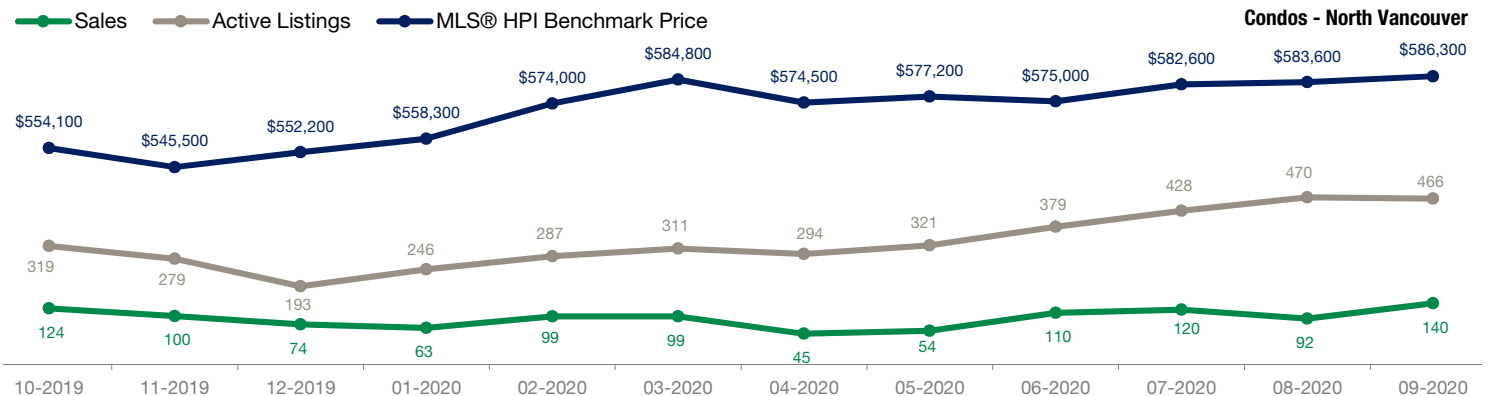


# North Vancouver

## Condo Report – September 2020

| Price Range                 | Sales      | Active Listings | Avg Days on Market | Neighbourhood              | Sales      | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|------------|-----------------|--------------------|----------------------------|------------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0          | 0               | 0                  | Blueridge NV               | 0          | 1               | \$0              | --              |
| \$100,000 to \$199,999      | 0          | 0               | 0                  | Boulevard                  | 0          | 0               | \$0              | --              |
| \$200,000 to \$399,999      | 5          | 9               | 16                 | Braemar                    | 0          | 0               | \$0              | --              |
| \$400,000 to \$899,999      | 113        | 325             | 20                 | Calverhall                 | 0          | 0               | \$0              | --              |
| \$900,000 to \$1,499,999    | 21         | 102             | 22                 | Canyon Heights NV          | 0          | 0               | \$0              | --              |
| \$1,500,000 to \$1,999,999  | 1          | 11              | 34                 | Capilano NV                | 0          | 3               | \$1,123,100      | + 8.2%          |
| \$2,000,000 to \$2,999,999  | 0          | 13              | 0                  | Central Lonsdale           | 28         | 65              | \$592,200        | + 7.5%          |
| \$3,000,000 and \$3,999,999 | 0          | 4               | 0                  | Deep Cove                  | 0          | 1               | \$672,000        | + 5.8%          |
| \$4,000,000 to \$4,999,999  | 0          | 1               | 0                  | Delbrook                   | 0          | 0               | \$0              | --              |
| \$5,000,000 and Above       | 0          | 1               | 0                  | Dollarton                  | 0          | 0               | \$0              | --              |
| <b>TOTAL</b>                | <b>140</b> | <b>466</b>      | <b>20</b>          | Edgemont                   | 1          | 11              | \$1,054,100      | + 16.8%         |
|                             |            |                 |                    | Forest Hills NV            | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Grouse Woods               | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Harbourside                | 4          | 11              | \$666,400        | + 7.8%          |
|                             |            |                 |                    | Indian Arm                 | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Indian River               | 3          | 4               | \$720,000        | + 4.8%          |
|                             |            |                 |                    | Lower Lonsdale             | 44         | 163             | \$542,200        | + 5.4%          |
|                             |            |                 |                    | Lynn Valley                | 19         | 45              | \$663,400        | + 8.4%          |
|                             |            |                 |                    | Lynnmour                   | 2          | 32              | \$629,100        | + 6.3%          |
|                             |            |                 |                    | Mosquito Creek             | 9          | 21              | \$0              | --              |
|                             |            |                 |                    | Norgate                    | 5          | 13              | \$631,400        | + 6.9%          |
|                             |            |                 |                    | Northlands                 | 1          | 5               | \$847,400        | + 5.6%          |
|                             |            |                 |                    | Pemberton Heights          | 0          | 4               | \$0              | --              |
|                             |            |                 |                    | Pemberton NV               | 6          | 36              | \$449,600        | + 6.6%          |
|                             |            |                 |                    | Princess Park              | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Queensbury                 | 1          | 1               | \$0              | --              |
|                             |            |                 |                    | Roche Point                | 12         | 39              | \$593,600        | + 6.8%          |
|                             |            |                 |                    | Seymour NV                 | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Tempe                      | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Upper Delbrook             | 0          | 2               | \$0              | --              |
|                             |            |                 |                    | Upper Lonsdale             | 5          | 7               | \$658,000        | + 8.0%          |
|                             |            |                 |                    | Westlynn                   | 0          | 2               | \$0              | --              |
|                             |            |                 |                    | Westlynn Terrace           | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Windsor Park NV            | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Woodlands-Sunshine-Cascade | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | <b>TOTAL*</b>              | <b>140</b> | <b>466</b>      | <b>\$586,300</b> | <b>+ 7.3%</b>   |

\* This represents the total of the North Vancouver area, not the sum of the areas above.

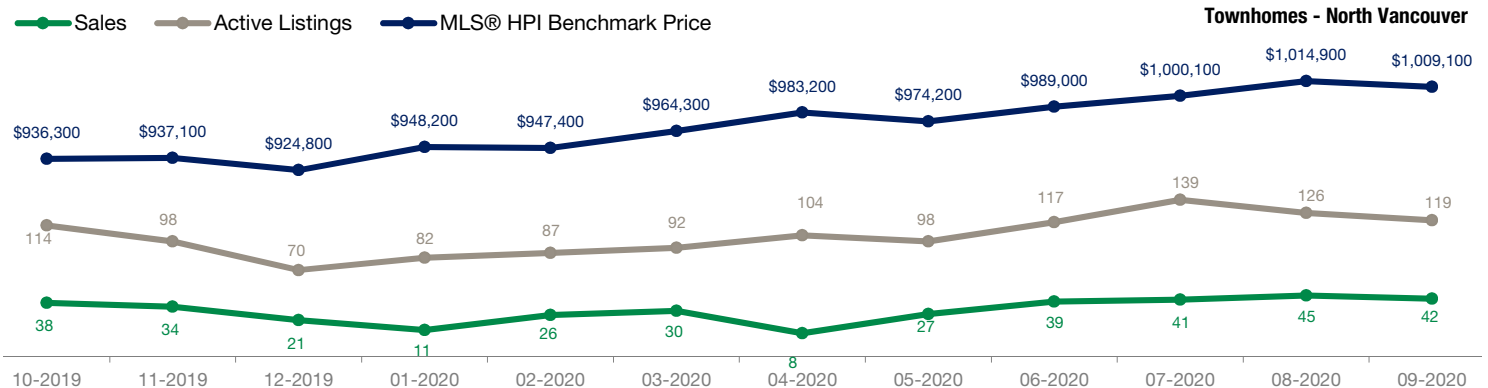


# North Vancouver

## Townhomes Report – September 2020

| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood              | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|----------------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Blueridge NV               | 0         | 0               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Boulevard                  | 0         | 0               | \$0                | --              |
| \$200,000 to \$399,999      | 0         | 0               | 0              | Braemar                    | 0         | 0               | \$0                | --              |
| \$400,000 to \$899,999      | 9         | 24              | 19             | Calverhall                 | 0         | 0               | \$0                | --              |
| \$900,000 to \$1,499,999    | 30        | 81              | 27             | Canyon Heights NV          | 0         | 0               | \$0                | --              |
| \$1,500,000 to \$1,999,999  | 2         | 8               | 8              | Capilano NV                | 0         | 2               | \$0                | --              |
| \$2,000,000 to \$2,999,999  | 1         | 6               | 36             | Central Lonsdale           | 10        | 13              | \$1,180,300        | + 7.5%          |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0              | Deep Cove                  | 0         | 3               | \$0                | --              |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0              | Delbrook                   | 0         | 1               | \$0                | --              |
| \$5,000,000 and Above       | 0         | 0               | 0              | Dollarton                  | 0         | 0               | \$0                | --              |
| <b>TOTAL</b>                | <b>42</b> | <b>119</b>      | <b>24</b>      | Edgemont                   | 2         | 7               | \$1,957,000        | + 2.1%          |
|                             |           |                 |                | Forest Hills NV            | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Grouse Woods               | 0         | 1               | \$0                | --              |
|                             |           |                 |                | Harbourside                | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Indian Arm                 | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Indian River               | 4         | 2               | \$1,065,600        | + 9.8%          |
|                             |           |                 |                | Lower Lonsdale             | 4         | 28              | \$1,189,800        | + 3.8%          |
|                             |           |                 |                | Lynn Valley                | 3         | 6               | \$912,700          | + 12.3%         |
|                             |           |                 |                | Lynnmour                   | 3         | 6               | \$825,200          | + 13.4%         |
|                             |           |                 |                | Mosquito Creek             | 2         | 15              | \$0                | --              |
|                             |           |                 |                | Norgate                    | 0         | 1               | \$938,300          | + 1.4%          |
|                             |           |                 |                | Northlands                 | 2         | 10              | \$1,198,300        | + 11.0%         |
|                             |           |                 |                | Pemberton Heights          | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Pemberton NV               | 1         | 10              | \$0                | --              |
|                             |           |                 |                | Princess Park              | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Queensbury                 | 0         | 1               | \$0                | --              |
|                             |           |                 |                | Roche Point                | 6         | 5               | \$971,200          | + 10.3%         |
|                             |           |                 |                | Seymour NV                 | 1         | 3               | \$1,070,800        | + 14.9%         |
|                             |           |                 |                | Tempe                      | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Upper Delbrook             | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Upper Lonsdale             | 2         | 4               | \$636,100          | + 1.1%          |
|                             |           |                 |                | Westlynn                   | 2         | 1               | \$820,600          | + 7.5%          |
|                             |           |                 |                | Westlynn Terrace           | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Windsor Park NV            | 0         | 0               | \$0                | --              |
|                             |           |                 |                | Woodlands-Sunshine-Cascade | 0         | 0               | \$0                | --              |
|                             |           |                 |                | <b>TOTAL*</b>              | <b>42</b> | <b>119</b>      | <b>\$1,009,100</b> | <b>+ 7.7%</b>   |

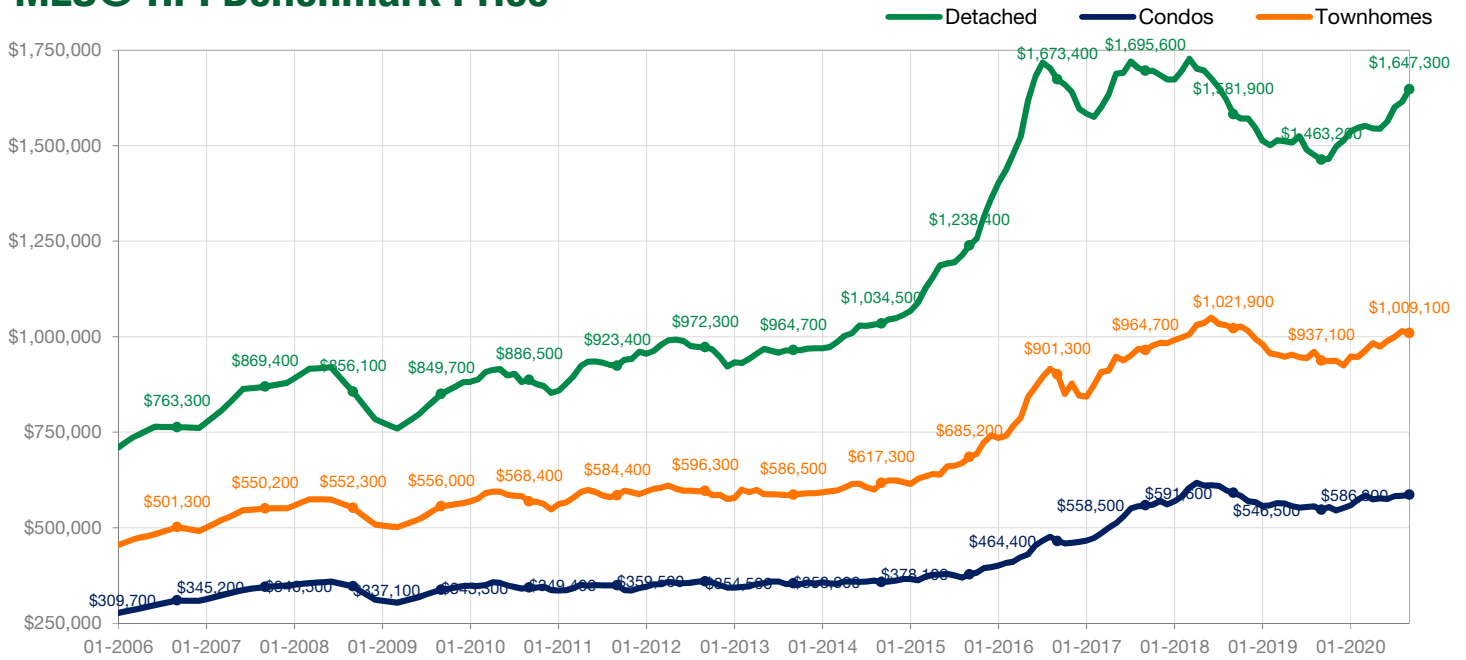
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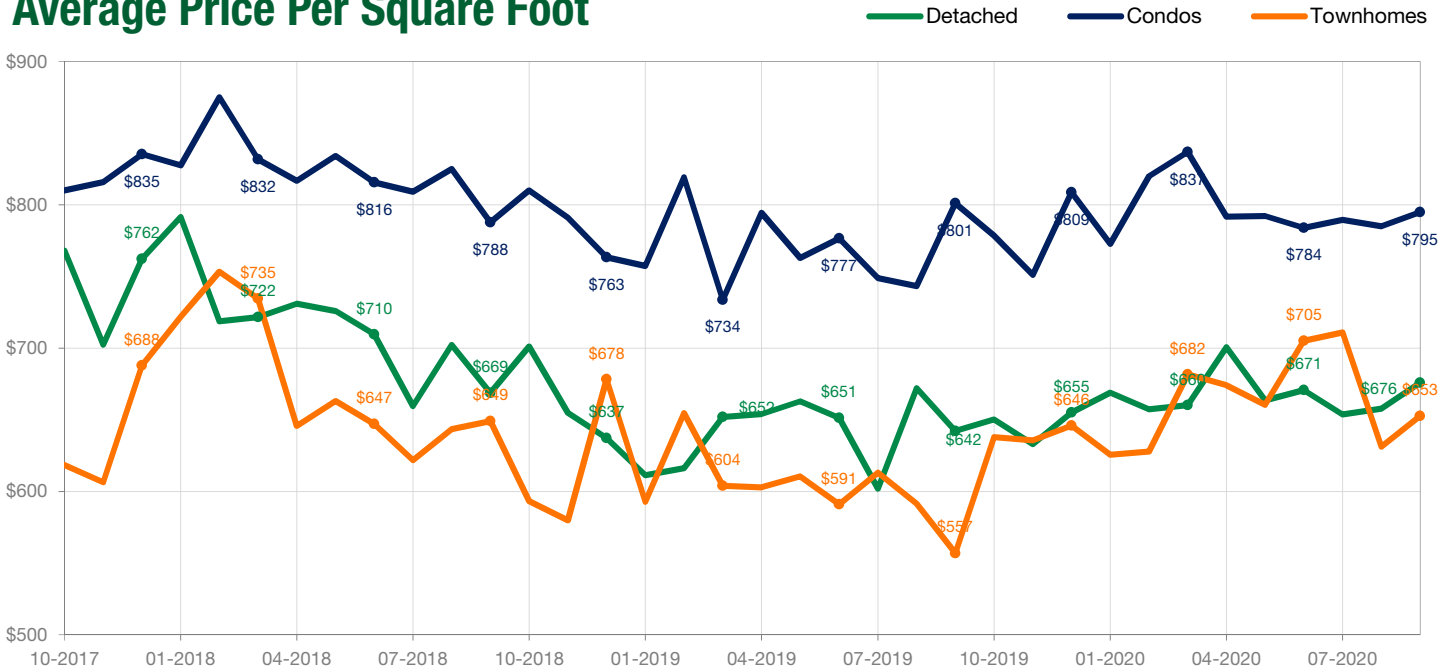
## September 2020

### MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

### Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.